



# LEWIS WHITE REAL ESTATE CENTER



## Lewis White Real Estate Center 2010 Spring Courses Undergraduate & Graduate Open Enrollment Begins November 30, 2009

### **Undergraduate:**

#### **Real Estate Principles**

FIN 497 (Open to all Undergraduate Students)

Tues/Thurs from 2:00—3:15, Reference #17090

Introduction to the real estate industry and its markets; legal aspects of ownership from consumer's point of view, including property rights, title concepts, deeds, purchase contracts, listing contracts, law of agency, types of mortgages, basics of home loan finance, appraisal, investment and tax benefits.

### **Graduate:**

#### **Advanced Real Estate Finance**

FIN 5597B

Explore advanced concepts about ownership issues, financing commercial real estate and analyzing a commercial real estate investment through the use of basic risk analysis models, financing strategies for investment real estate or development including an understanding of the secondary mortgage market and pass-through securities, and CMOs.

#### **Real Property Management**

FIN 5597F

Explore the complexities of managing apartments, condominiums, office buildings, industrial property and shopping centers. This course covers rental markets, development of rental schedules, leasing techniques and negotiations, repairs and maintenance, tenant relations, merchandising, selection and training of personnel, accounting, and owner relations.

SCHOLARSHIP FUNDS AVAILABLE  
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Visit our website at [www.umkc.edu/whitecenter](http://www.umkc.edu/whitecenter)